

September 7, 2023

To Whom It May Concern:

A subcommittee of Emily Timberlake (Dept of Transitional Assistance – DV Unit), Janet Richardi (United Way), Julie Almond (HealthFirst), Tracy Ibbotson (Steward Health Care), Dan Long (BayCoast Bank), Helena Moranta (BayCoast Bank), Evelyn Ranone (BayCoast Bank) and Albert Araujo (Consumer) met on September 6, 2023, to review and rank the renewal projects that will be part of the Fall River CoC application this year.

After careful thought and consideration, the subcommittee formulated the ranking of the seven (7) programs for the CoC application that you will find below. In reaching this decision, the subcommittee took into consideration the importance of several factors: utilization of contract funds from prior years as well as review of programmatic performance measures. Please note that the performance indicator of percent of participants with zero income entry was not factored due to all projects' performance on this being below the HUD minimum (80%).

The recommendation committee is grateful for the opportunity to be part of the review process and appreciative of the time that the representatives from all projects gave in the meeting with us to explain their respective projects and answer all our questions.

Ranking Recommendations:

| | |
|---------------------------------|-------------|
| 1. HMIS | 75 Points |
| 2. The Call – Coordinated Entry | 75 Points |
| 3. Home First Consolidated | 65 Points |
| 4. Francis House | 62.5 Points |
| 5. Next Step Home | 52.5 Points |
| 6. Stone Residence | 48.0 Points |
| 7. Cornerstone | 44.5 Points |

Thank you for your consideration.

The Ranking and Review Committee

Emily Timberlake (Dept of Transitional Assistance – DV Unit)
Janet Richardi (United Way)
Julie Almond (HealthFirst)
Tracy Ibbotson (Steward Health Care)
Dan Long (BayCoast Bank)
Helena Moranta (BayCoast Bank)
Evelyn Ranone (BayCoast Bank)
Albert Araujo (Consumer)

Funding Requests

| Project Name | Grant Number | Grant Award | Funds Expended | % Expended | FY2023 Request | 2023 PiT # of units | 2023 PiT # of beds | Dedicated CH | Priority CH | Youth 18-24 | Youth Under 18 | Veteran | Subpops | HF |
|---------------------|-----------------|-------------|----------------|------------|----------------|---------------------|--------------------|--------------|-------------|-------------|----------------|---------|----------|----|
| Cornerstone ⑦ | MA0383L1T152008 | 540,465.00 | 402,912.09 | 74.55% | \$570,411 | 25 | 64 | 64 | 0 | 3 | 0 | 2 | Y,DV,F,V | x |
| Francis House ④ | MA0417L1T152009 | 108,197.00 | 56,967.08 | 52.65% | \$113,011 | 4 | 8 | 4 | 4 | 8 | 0 | 0 | Y, DV | x |
| Home First Consol ③ | MA0578L1T152105 | 213,693.00 | 212,409.61 | 99.40% | \$213,693 | 12 | 12 | 12 | 0 | 0 | 0 | 0 | --- | x |
| Next Step Home ⑤ | MA0236L1T152114 | 538,834.00 | 524,577.26 | 97.35% | \$538,834 | 40 | 66 | 66 | 0 | 0 | 0 | 0 | DV, F | x |
| Stone Residence ⑥ | MA0238L1T152013 | 444,281.00 | 435,132.28 | 97.94% | \$471,379 | 22 | 22 | 22 | 0 | 0 | 0 | 2 | DV, V | x |

Subpopulations: Y=Youth, DV=Victims of Domestic Violence, F=Families w/Children, V=Veterans
Beds in family programs are recorded based on # of beds occupied during PiT Count.

CH = Chronically Homeless

| | | | | | |
|---------------------|-----------------|-----------|----------|-----|-----------|
| HMIS ① | MA0323L1T152012 | \$32,662 | \$19,510 | 60% | \$32,662 |
| The CALL (SSO-CF) ② | MA0526L1T152005 | \$100,088 | \$60,335 | 60% | \$100,088 |

| | |
|---------------------------------------|-----------------|
| Annual Renewal Demand | \$2,040,078 |
| Bonus/Planning Funds | \$0 |
| Tier 1 (93% of ARD + Bonus/Planning) | 93% \$1,897,273 |
| Tier 2 | \$142,805 |
| Total Funding Request | \$2,040,078 |

No Bonus requests - CoC, DV or Planning

No consolidations of existing grants

No reallocations from existing grants to create a new project

No expansion requests to increase beds or services in an existing grant

HUD's Grant Number Determination Process:

| | | | | | | |
|--------------------|-------------------|----------|---------|-------|-----------|-------|
| State abbreviation | Project ID number | App Type | FO Code | CoC # | FY of App | renew |
| MA | 0238 | L | 1T | 15 | 20 | 13 |

DL

Project Rating Tool - System Performance Measures

Exits to Permanent Housing

SPM 7b.1 & 7b.2

percent (%) remain in or move to permanent housing

| CS | FH | HFC | NSHP | SR |
|-----|------|-----|------|-----|
| 97% | 100% | 92% | 93% | 79% |

25

25

25

25

25

| Minimum | |
|---------|--------|
| % | points |
| 90 | 25 |

Returns to Homelessness

SPM 2a

percent (%) of participants return to homelessness within 12 months of exit to PH

| CS | FH | HFC | NSHP | SR |
|----|----|-----|------|-----|
| 0% | 0% | 0% | 0% | 40% |

15

15

15

15

0

| Maximum | |
|---------|--------|
| % | points |
| 15 | 15 |

New or Increased Income and Earned Income

Total # of Stayers

| | | | | |
|----|---|---|----|----|
| 27 | 0 | 8 | 32 | 10 |
|----|---|---|----|----|

SPM 4.1

percent (%) new or increased earned income for project stayers

| CS | FH | HFC | NSHP | SR |
|-----|----|-----|------|----|
| 19% | 0% | 0% | 6% | 0% |

1

0

0

0

0

SPM 4.2

percent (%) new or increased non-employment income for project stayers

| CS | FH | HFC | NSHP | SR |
|-----|----|-----|------|-----|
| 41% | 0% | 63% | 69% | 40% |

1.5

0

2.5

2.5

1.5

| Minimum | |
|---------|--------|
| % | points |
| 8 | 2.5 |

| Minimum | |
|---------|--------|
| % | points |
| 10 | 2.5 |

Total # of Leavers

| | | | | |
|---|---|---|---|----|
| 7 | 1 | 1 | 9 | 11 |
|---|---|---|---|----|

SPM4.4

percent (%) new or increased earned income for project leavers

| CS | FH | HFC | NSHP | SR |
|----|------|-----|------|-----|
| 0% | 100% | 0% | 0% | 18% |

0

2.5

0

0

1

SPM 4.5

percent (%) new or increased non-employment income for project leavers

| CS | FH | HFC | NSHP | SR |
|-----|----|------|------|-----|
| 86% | 0% | 100% | 89% | 64% |

2

0

2.5

2

1.5

| Minimum | |
|---------|--------|
| % | points |
| 8 | 2.5 |

| Minimum | |
|---------|--------|
| % | points |
| 10 | 2.5 |

2

Project Rating Tool - Annual Performance Reports

Higher score = the project lends itself to low barrier/housing first model

Serve High Need Populations

APR - Q5a

| TOTAL CLIENTS ENTERING THE PROGRAM DURING APR TERM | | | | |
|--|----|-----|------|----|
| CS | FH | HFC | NSHP | SR |
| 39 | 5 | 13 | 48 | 29 |
| 29 | 0 | 0 | 29 | 0 |
| 68 | 5 | 13 | 77 | 29 |

Adults
Children
Total

APR - Q16

percent (%) of participants with zero income at entry (adults only)

| CS | FH | HFC | NSHP | SR |
|--------|--------|--------|-------|--------|
| 11 | 4 | 2 | 3 | 3 |
| 28.21% | 80.00% | 15.38% | 6.25% | 10.34% |

Adults
%

| Minimum % | points |
|--------------|--------|
| 80 | 10 |

APR - Q13a2

percent (%) of participants with more than one disability type at entry (all)

| CS | FH | HFC | NSHP | SR |
|--------|--------|--------|--------|---------|
| 19 | 2 | 12 | 34 | 29 |
| 27.94% | 40.00% | 92.31% | 44.16% | 100.00% |

All
%

| Minimum % | points |
|--------------|--------|
| 75 | 10 |

APR - Q15

percent (%) of participants entering project from place not meant for human habitation (adults only)

| CS | FH | HFC | NSHP | SR |
|--------|---------|---------|--------|--------|
| 28 | 5 | 13 | 44 | 28 |
| 71.79% | 100.00% | 100.00% | 91.67% | 96.55% |

Adults
%

| Minimum % | points |
|--------------|--------|
| 75 | 10 |

0 10 10 8 9
44.5 62.5 65 52.5 48

12